

Sales Manager

Location: Shenzhen

Sector: Wine, Import, Trading

Starting date: ASAP

ABOUT THE COMPANY

It is a wine import company and sale agency. Part of a French group, its missions are the promotion in Asia of wine from family own estates located the south of France and south of Rhone's valley. It also imports its own brand in China and build a distribution network around importers and distributors.

RESPONSIBILITIES

- Find new lead and opportunity through prospection and existing network.
- Successfully develop new client within our portfolio of wine in France and in China.
- Follow up of those clients and increase the number of SKUs.
- Arrange business trip to prospect all over of China mainland.
- Participate to wine exhibition.
- Participate to wine promotion and wine diner.
- Market feedback.
- Report the activity.
- Work with our CRM to register all the information.

REQUIREMENTS

- University degree.
- Microsoft office fluent.
- Language requested: 1/Chinese native, 2/ English (or French) fluent.
- 3 years of more experience in a similar position.

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

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