

TS Manager

Location: Guangzhou

Sector: Beauty & Cosmetics; Health, Medical & Pharmaceutical

Starting date: ASAP

Department: Sales Department

Job Reference: CDS-2024-013

ABOUT THE COMPANY

Our client is recognized by the China cosmetic industry as a leading supplier of technological and natural wellcare innovation: personal care ingredient, food active ingredients, beauty devices, OBM license with immediate credibility. They insist on the highest safety standards and strive to develop products in harmony with science, nature, and humanity.

RESPONSIBILITIES

- Work with sales team to deliver business objectives.
- Deeply understand the product technology to support sales on technical queries.
- Provide product solution based on customers' requirements.
- Visit customer with sales based on project needs.
- Provide timely and successful solutions to customers through team across various internal functions including technical, marketing etc.
- Collect and analyze end-users' marketing information to support sales team to achieve business objectives.
- Manage inner care distributors and achieve the business goal.

REQUIREMENTS

- Bachelor's degree in biology, Chemistry, or related discipline.
- Minimum 5 years sales working experience in the personal care industry from the function with Product Manager\Technical Support\Formulator.
- Good verbal and written communication skill both in Chinese and English.
- Good of MS Office skills.
- Strong business mindset.
- Strong communication skills.
- High drive and excellent follow up for result.
- Self-motivated, proactive, positive, mature team player, able to provide decent advice to team leader as well as team members.

With over 10 years of experience, CCI FRANCE CHINE Recruitment Department supports companies in their recruitment needs and helps candidates find a professional opportunity across China.

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APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject : Your name | Job title - location [Job reference]

Ex. Your name | TS Manager - Guangzhou [CDS-2024-013]

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