

Sales Manager (F&B) 饮食销售经理

Location: Guangzhou
Sector: Hotels, Food & Beverage
Starting date: ASAP
Report to: Sales Director (F&B)
Job Reference: CDS-2024-046

ABOUT THE COMPANY

Conveniently located in the heart of the city, our client boasts 828 exquisite guest rooms & suites, 151 fully appointed apartments and 471 offices, a grand Convention Hall and 9 multi-function rooms and 9 international restaurants and bars, comprising one two-Michelin-starred Restaurant, one one-Michelin-starred Restaurant, and two restaurants with the Michelin Guide Selected Restaurant. It also provides executive lounge, health club, business center, shopping arcade, parking lots, banks ticketing service, and limousine service.

MISSION

The F&B Sales Manager, as a key sales professional in the department, oversees all aspects of F&B sales. The F&B Sales Manager should have comprehensive knowledge of food and beverage and proficient marketing skills, be patient and considerate, be good at dealing with people, have excellent social skills and a certain level of English proficiency.

饮食销售经理是饮食部的销售人员，负责饮食销售工作。饮食销售经理应具备全面的餐饮知识和熟练的营销技巧，耐心周到，善于待人，具有优秀的社交能力和一定的英语水平。

REQUIREMENTS

- Proficiency in English and Chinese.
中英文熟练。
- Be familiar with computer operation.
熟悉计算机的操作。
- More than 3 years of experience in catering marketing required.
具有3年以上餐饮营销工作经验。
- Have good ideological and political quality and professional ethics, and strong organizational discipline.
有良好的思想政治素质和职业道德，组织纪律性强。

With over 10 years of experience, CCI FRANCE CHINE Recruitment Department supports companies in their recruitment needs and helps candidates find a professional opportunity across China.

To access more job offers, consult ccifc.org

- Have professional management awareness, judgment, decision-making, adaptability and organizational coordination ability.
具备专业管理意识、判断、决策、应变能力及组织协调能力。
- With rich knowledge of catering and service operation skills, patient and thoughtful, good at dealing with people, and excellent social skills.
具有丰富的餐饮知识和服务操作技巧，耐心周到，善于待人，具有优秀的社交能力。
- Good at coordinating personnel issues within the department and handling customer complaints and disputes, with a certain degree of affinity.
善于协调部门内的人事问题和处理对客的投诉和纠纷具有一定的亲和力。
- Have a sensitive sense of the food and beverage sales market in the same industry.
具有对同行业内的饮食销售市场触角灵敏度。
- Have a passionate and proactive work attitude and a spirit of unity and cooperation.
具备热情主动的工作态度和团结协作精神。

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject: Your name | Job title - location [Job reference]

Ex. Your name | Sales Manager (F&B) 饮食销售经理 - Guangzhou [CDS-2024-046]

With over 10 years of experience, CCI FRANCE CHINE Recruitment Department supports companies in their recruitment needs and helps candidates find a professional opportunity across China.

To access more job offers, consult ccifc.org