

Chinese Restaurant Manager/Deputy Manager 中餐厅经理/副经理

Location: Guangzhou

Sector: Hotels, Food & Beverage

Starting date: ASAP

Job Reference: CDS-2024-047

ABOUT THE COMPANY

Conveniently located in the heart of the city, our client boasts 828 exquisite guest rooms & suites, 151 fully appointed apartments and 471 offices, a grand Convention Hall and 9 multi-function rooms and 9 international restaurants and bars, comprising one two-Michelin-starred Restaurant, one one-Michelin-starred Restaurant, and two restaurants with the Michelin Guide Selected Restaurant. It also provides executive lounge, health club, business center, shopping arcade, parking lots, banks ticketing service, and limousine service.

RESPONSIBILITIES

- Develop and implement the restaurant's marketing strategies to enhance brand recognition, attract customers, and increase revenue. 制定和实施餐厅的营销策略，提升餐厅知名度和吸引顾客，增加营业额；
- **Revenue Management:** Be responsible for managing the restaurant's revenue, ensuring the achievement of revenue targets, and improving profit margins through effective strategies. 收入管理：负责餐厅的收入管理，确保营收目标的实现并通过有效的策略提升利润率；
- **Cost Control:** Monitor and control operational costs, including food and beverage procurement, human resources, and daily expenses, to ensure maximum cost-effectiveness. 成本控制：监控并控制运营成本，包括食材采购、人力资源和日常开支，确保成本效益最大化；
- **Customer Service:** Ensure exceptional customer service is provided to enhance customer satisfaction and loyalty. 客户服务：确保提供卓越的客户服务，增强客户满意度和忠诚度；
- **Team Management:** Lead and develop the restaurant team, including recruitment, training, employee motivation, and performance evaluation. 团队管理：领导并发展餐厅团队，包括招聘、培训、员工激励和绩效评估；
- **Operational Oversight:** Manage the daily restaurant operations, ensuring service quality and food safety standards comply with hotel and industry regulations. 运营监督：管理日常餐厅运营，确保服务质量和食品安全标准符合酒店及行业规定；

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- **Market Analysis:** Regularly analyze market trends and competitor situations, adjusting marketing strategies and operational models to adapt to market changes. 市场分析：定期分析市场趋势和竞争对手情况，调整营销策略和运营模式以应对市场变化；
- **Compliance & Safety:** Ensure the restaurant complies with all relevant regulations, health, and safety standards. 合规与安全：确保餐厅遵守所有相关法规、健康和安​​全标准。

REQUIREMENTS

- Three to six years of relevant management experience in the F&B industry. 三至六年餐饮相关管理经验；
- Chinese candidates need to have basic English interpreting and writing skills, while Chinese speaking for foreign candidates. 中国候选者需要具备基础的英语口语译及书写能力，外国候选者需要中文口语熟练；
- Proficient in computer operations. 熟悉计算机操作；
- Knowledge of hospitality service standard, and finance. 了解酒店餐饮行业服务标准、具备财务领域的知识；
- Strong interpersonal skills with a keen attention to detail. 较强的人际处理能力并关注细节；
- Customer-oriented, able to confidently establish and exceed service standards. 以客户为导向，并能够自信地建立和超过服务标准；
- Exceptional leadership and personnel management skills, with additional training capabilities. 极强的领导和人员管理以及培训技能；
- Strong teamwork spirit, goal-oriented with team cooperation. 具有较强的团队精神，通过合作及对同事工作的支持达到团队的目标；
- Highly adaptable, able to respond flexibly and positively to changes in requirements, including any alterations in job responsibilities. 具有极强的应变能力，灵活反应并以积极的态度面对需求更改的事情，包括任何工作要求的改变；
- Possess a proactive and cooperative spirit, approach all tasks with enthusiasm, and be willing to seize every opportunity to learn skills for improving job performance and techniques. 具有积极合作的精神，以热心的态度对待所有的工作并乐于利用一切机会学习技能以便于改进自己的工作的技巧。

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject: Your name | Job title - location [Job reference]

Ex. Your name | Chinese Restaurant Manager/Deputy Manager 中餐厅经理/副经理 - Guangzhou [CDS-2024-047]

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