

Senior Buyer Manager 高级买手经理

Location: Paris, France / Milan, Italy

Sector: E-commerce / Luxurious products

Starting date: ASAP

Job Reference: CDS-2024-067

ABOUT THE COMPANY

Our client is one of the largest e-commerce platforms in China. They are committed to providing high-quality, in-trend products with good value to customers.

RESPONSIBILITIES

1. Docking with the relevant category business departments, BD vendors and brands globally. Maintain vendors and brand relations and strive for channel resources, and stocks with competitive prices.
2. BD and operation management of international brands and resources (e.g. Men's wear, women's wear, shoes, handbags, accessories, beauty and makeup, etc.)
3. Making annual category strategy, creating, managing and implementing a comprehensive strategy in line with our business needs, maximizing online capability, profitability and consistency
4. Sourcing of competitive products for Chinese online market
5. Making strategy of developing successful online launch campaigns using the company's e-business platform
6. Carryout industry research, make analysis and provide suggestions for the company's brand management

REQUIREMENTS

1. 8+ years working experience and at least 5 years management skill, including merchandise, sales, retail or e-business related field. Experience in supplier development
2. BD and operation management experience of international brands and resources (e.g. Men's wear, women's wear, shoes, handbags, accessories, beauty and makeup, etc.)
3. Proficiency in both spoken and written Chinese and English. (Chinese candidates proficient in French or Italian would be preferred; Foreign candidates with a good understanding & appreciation for Chinese culture would be preferred.)
4. Strong market insight
5. Excellent communication and coordination skills and solid business negotiation techniques
6. Solid management skills, able to lead and train new members of the team

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7. Wide and strong relationships with local government units, familiar with cross-border business process and policy
8. Quick learner, self-motivated, strong resistance to compression

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject : Your name | Job title - location [Job reference]

Ex. Your name | Senior Buyer Manager – Paris/Milan [CDS-2024-067]

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