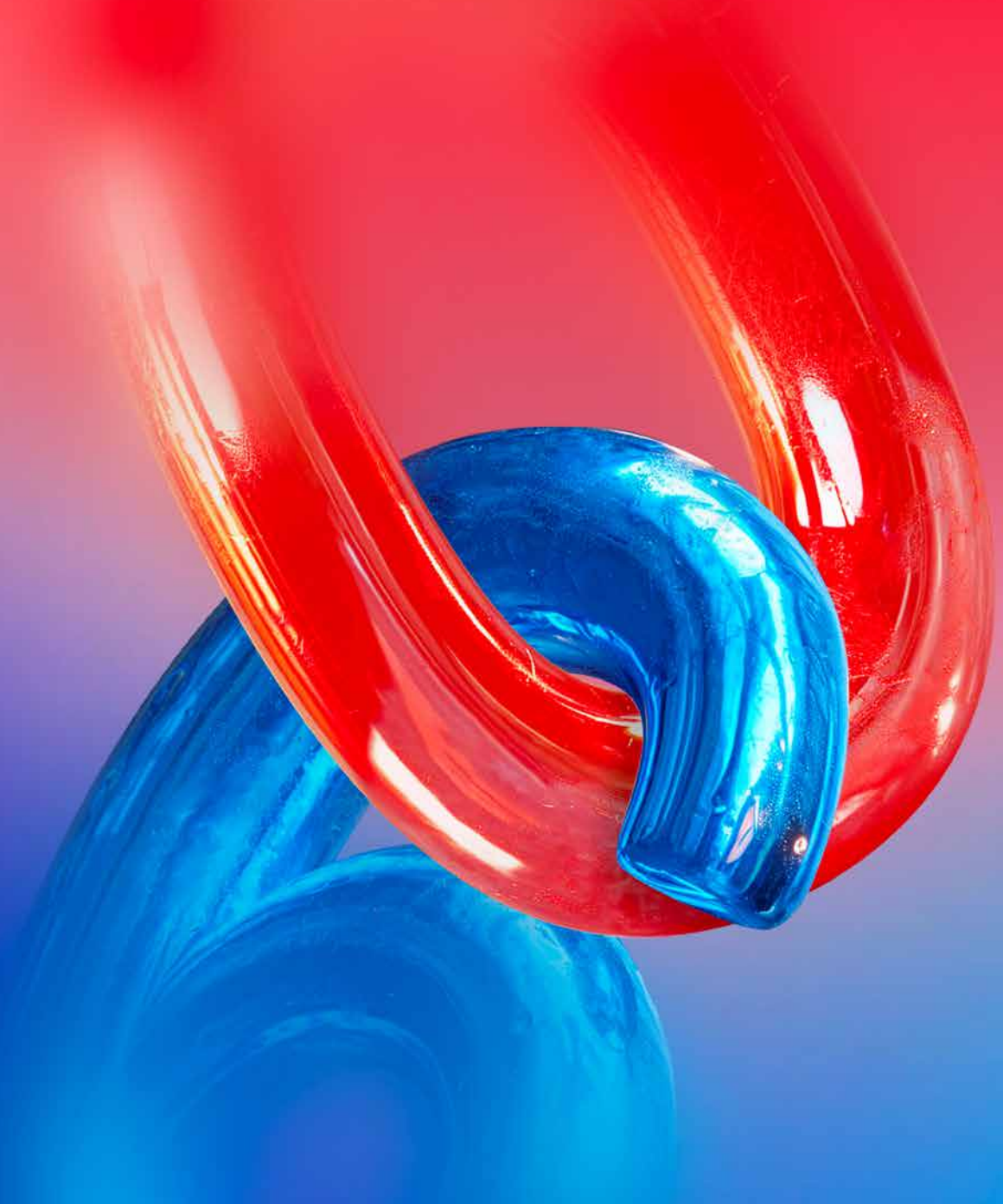


# MEMBERSHIP

## 2024



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CCI FRANCE CHINE  
中国法国工商会

# OVERVIEW

CCI FRANCE CHINE created in 1992 is part of the worldwide network of CCI France International.

**1<sup>st</sup>**

French Network  
in China

**2<sup>nd</sup>**

French Chamber of  
Commerce in the world

**119**

Chambers of Commerce  
part of the CCI network

**94**

Countries part of the  
CCI network

## MISSIONS

### TO SUPPORT

French companies at every stage of their projects in China to translate their ambitions into business, as well as to inform and guide Chinese companies wishing to expand in France.

### TO PROMOTE

Our members' interest by lobbying Chinese and French economic and political decision makers.

### TO LEAD

The French business community through our various business events, a vibrant platform for exchange and networking.

# PATRON MEMBERS

CCI FRANCE CHINE warmly thanks its Patron Members for their great support.



# NETWORK

CCI FRANCE CHINE is represented by 4 branches and representatives across China.

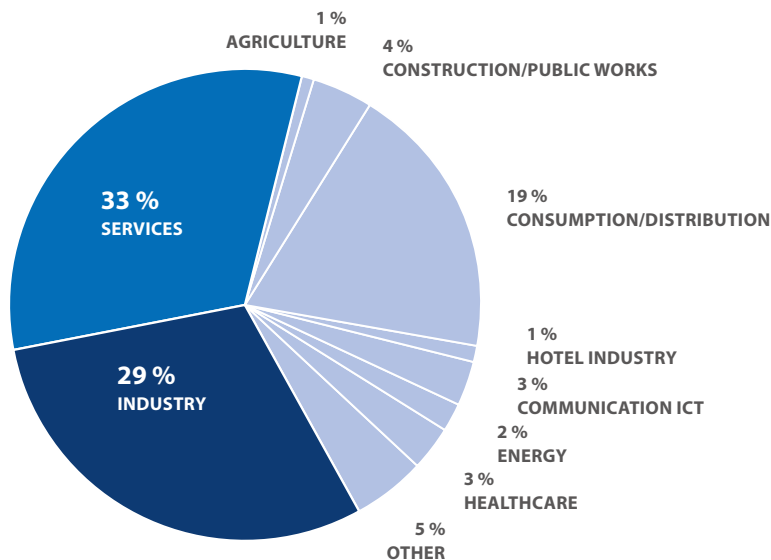


**NORTH CHINA** **529** members **BEIJING BRANCH**  
Representations: Dalian, Qingdao

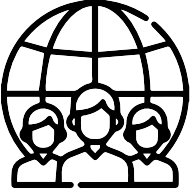
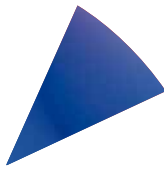
**CENTRAL CHINA** **831** members **SHANGHAI BRANCH**  
Representations: Chengdu, Chongqing and Hangzhou

**SOUTH CHINA** **315** members **GUANGZHOU, SHENZHEN BRANCHES**  
Representations: Guangxi and Kunming

## Member breakdown by sector (2023)



# 2023 KEY FIGURES



# 1,675

Members

# 79

Patron Members



## 212

Events  
Offline & Online



## 13,764

Events  
Participants



## 55

Hosted  
Companies



## 29

Business Support  
Projects



## 74

Trainings  
Offline & Online



## 569

Trainees



## 29

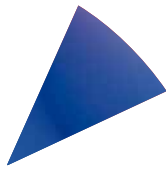
Recruitments



## 5

Recruitment Fairs  
110 companies  
2,000 candidates

# SERVICES



## GOVERNMENT RELATIONS

### Advocacy efforts in support to the Sino-French Business Community

- Relations strengthening and Collaboration with the French and Chinese government authorities.
- Organization of regular roundtable meetings with the central and local governments as well as Chinese local Chambers of Commerce.
- Continuous exchanges with the Chinese authorities for feedbacks on our members' business in China.
- Government Affairs & Public Affairs Committees meetings all year long.



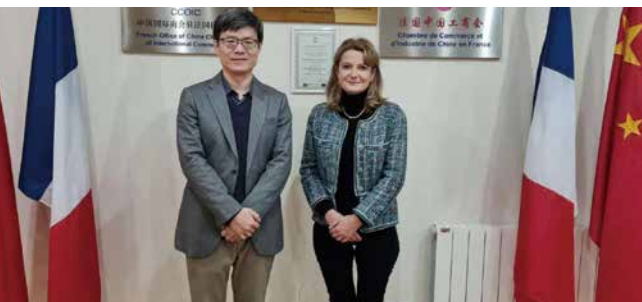
The state visit of the President of the Republic, Mr. Emmanuel Macron - Beijing



Exchange with CCPIT



Exchange with Guangzhou Municipal Commerce Bureau



Meeting with Mr. Li Wenguo, CCPIT Representative to France - Paris



Meeting with Mr. He Gang, Minister Counselor of the Chinese Embassy in France - Paris



Meeting with the delegation of French MPs from the France-China Friendship Group - Shanghai



Meeting with Mr. Hua Yuan, Vice Mayor of Shanghai

# SERVICES

## HR SERVICES

### Recruitment

To help companies reinforce their staff, CCI FRANCE CHINE:

- Gathers Job Offers from its members and selects best candidates to fulfill vacant positions.
- Partners with universities, schools, HR platforms and alumni networks.
- Organizes Job Fairs.



### Training

In collaboration with high-level consultants and experts, CCI FRANCE CHINE provides public courses and tailored trainings in French, Chinese and English on Expertise, Management, Personal development, Softwares, and more.



# SERVICES

## BUSINESS SUPPORT

**CCI FRANCE CHINE assists French companies for their business development in China:**

- Commercial prospection & Sourcing
- Shared Export Sales Representative
- Interpreters and Translation
- Notoriety Survey
- Negotiation advices



**+ 200 enquiries received**



**29 Missions Completed**



**+ 7M € of revenue generated for our customers**

### They chose us:



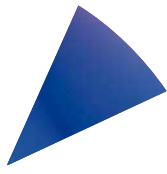
### FAST TRACK BUSINESS VISA



Fast track for business visa in collaboration with French Embassy & Consulates



# SERVICES



## BUSINESS CENTERS "LE BOOSTER"

CCI FRANCE CHINE



DR



DR



4 Business Centers, located in the main business areas in Beijing, Guangzhou, Shanghai and Shenzhen within CCI FRANCE CHINE Offices.

To help companies to settle in China, we offer them a friendly working environment:

- Open spaces and private offices
- Free meeting rooms
- Visio conference system
- 24/7 accessibility
- CCI FRANCE CHINE Membership

**55**

Tenants

**188**

Personal work places

**81**

Private offices

## COMMUNICATION / ADVERTISING



CCI FRANCE CHINE offers online and offline exposure with tailored media to spotlight companies services and products among the French Business Community.

- Connexions Magazine
- Video Broadcasts
- Directory
- Website
- Social media: Wechat & LinkedIn
- Newsletter



**For inquiries, please contact:**

qin-savoie.lydie@ccifc.org

# SERVICES

## EVENT SERVICE

### Business Events

CCI FRANCE CHINE proposes various business gatherings: Public Conferences, Working Groups, Committees, Networking, ...

### Event Spaces Booking

Companies can book CCI FRANCE CHINE's event spaces for private meetings, conferences, cocktails or workshops.

Our services include:

- Visio conference system
- Event video recording
- Catering

### Tailormade Events

CCI FRANCE CHINE Event Teams can help companies with the organization of business events in China.

Our services include:

- Tailormade proposal in exclusive places
- Management of external partners
- Registrations follow-up
- Operational management



Visiting the Shanghai International Auto Show



Introduction of Former French Ambassador to China Sylvie Bermann's new book - Beijing



Round Table Meeting: France Attractiveness - Beijing



Joint Venture 2.0: Why are we interested in JVs again?

# SERVICES

## Working Groups

Best practices sharing and relevant issues discussions within an industry or business area



Agro-food



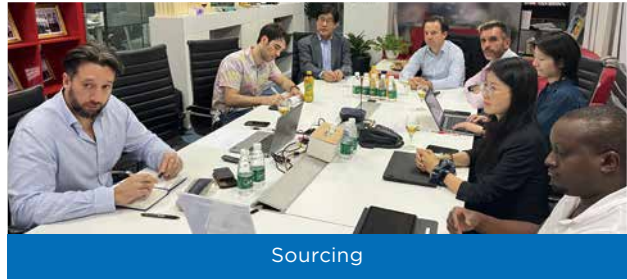
Taxation



Human Resources



Production



Sourcing

## Committees

Executive Members from a same function or a same sector gathering for discussions on current challenges



SME



CFO



CIO

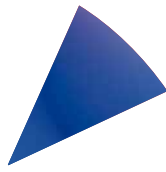


HRD



Government Affairs

# COMMITTEES



Across the entire CCI FRANCE CHINE network, there are now **39** active **Working Groups** and **Committees** providing members with an exclusive platform for exchange and discussion. The Working Groups are organized by sector and draw together the key French players from each sector, thus providing members with the latest industry updates and valuable business informations. The Working Groups are run by members, whose voluntary work in managing these groups has contributed significantly to the success of the CCI FRANCE CHINE in China.

## BEIJING

### WORKING GROUPS

Agro-food  
Education

Intellectual Property  
Sport & Culture

### COMMITTEES

CEO Committee  
CFO Committee  
France Attractiveness Committee

Insurance Committee  
IT Directors Committee  
Government Affairs Committee

HR Directors Committee  
R&D Committee  
Women Committee

## SHANGHAI

### WORKING GROUPS

Agro-food  
Communication & Marketing  
Human Resources

Industry of the Future  
Innovation

Intellectual Property & Information Technology  
Taxation

### COMMITTEES

CEO Committee  
CFO Committee  
Women Committee  
HR Directors Committee  
Investors Committee

IT Directors Committee  
Luxury & Retail Committee  
Marketing & Communication Committee  
Public Affairs Committee

R&D Committee  
SME Committee  
Sourcing & Purchasing Committee

## SOUTH CHINA

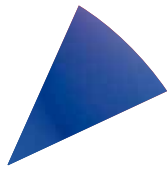
### WORKING GROUPS

Human Resources  
Production  
Sourcing  
ESG

### COMMITTEES

F&B Committee  
R&D Committee  
Women's Committee

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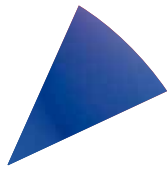


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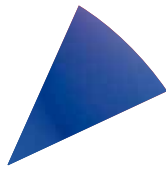


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