

## Furniture Sourcing Manager

**Location:** Shenzhen

**Sector:** Procurement & Purchasing, Consulting

**Starting date:** ASAP

**Report to:** Director of Operations in Asia

**Job Reference:** CDS-2024-016

### ABOUT THE COMPANY

Our client is a subsidiary in Asia of a European sourcing company, and our clients provides sourcing and supply chain services to its parent company and external clients all over the world. Their services include but not limited to supplier audit & compliance, product sourcing & development, product compliance & inspection, supply chain solutions. They are specialized in developing and purchasing Furniture, Sofa, Decoration, DIY, Garden, Electrical Home Appliance, Fashion, Renewable Energy System, etc.

### MISSION

As one of the 6 Sourcing Leaders in the company, you will be responsible for development of your Business Unit and sourcing of your product category: Furniture.

### RESPONSIBILITIES

#### 1. Purchasing Management

- Understand client's request and requirements and suggest clients with new product ideas.
- Attend fairs to identify new factories, trends and products.
- Visit factories to evaluate the factory and products.
- Gather technical knowledge and information about the market (norm, product, tax, competitors...)
- Benchmark and select product and supplier according to clients' requirements.
- Negotiation of general conditions (prices, quality, MOQ, deliveries, etc.)
- Order management to ensure on time delivery.
- Work along with Quality team to solve claims.

#### 2. Team Leader

- Guide and support your merchandising team on all issues related to sourcing, product development, ordering, production, shipping and suppliers.
- Assure proper cross-communication and coordination between other departments (quality, logistic, finance), clients and your merchandising team.
- Staff management: know how to manage, coach, delegate and motivate your team.
- Responsible for the correct and timely execution of projects
- Organize the team of merchandiser and quality controller according to budget, business volume and needs.

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## REQUIREMENTS

- Master's degree in business administration or Purchasing.
- More than 2 years' working experience after Master's graduation (this is required by Visa Office in China)
- Proven experience in China or Asia (internship, study, work) is a plus.
- Well organized, excellent negotiation and vendor management skills.
- Ability to work independently and collaboratively in a team.
- Strong problem-solving and analytical skills.
- Excellent communication skills in French and English, both written and verbal.

## APPLICATION

Please send your resume and your motivation letter to:

[sc-recruitment@ccifc.org](mailto:sc-recruitment@ccifc.org)

**Mail subject:** Your name | Job title - location [Job reference]

Ex. Your name | Furniture Sourcing Manager - Shenzhen [CDS-2024-016]

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