

## Sales Representative

**Location:** Pazhou, Guangzhou

**Sector:** Manufacturing

**Starting date:** ASAP

**Job Reference:** CDS-2024-032

### ABOUT THE COMPANY

Our client is a dynamic French/Canadian company specialized in the manufacturing of high-quality metal and plastic mechanical parts. With factories located in Asia, they serve a diverse and global clientele in various industries.

### MISSION

Our client is seeking a motivated and detail-oriented Sales Representative to join their team in Guangzhou (Pazhou). This position is ideal for a recent graduate who is eager to jump-start their career in sales within the manufacturing industry. The candidate will play a key role in driving sales strategies, managing client relationships, and expanding the market presence.

### RESPONSIBILITIES

- Develop and implement effective sales strategies to meet and exceed sales targets.
- Establish, maintain, and expand customer relationships, ensuring a high level of customer satisfaction.
- Understand customer needs and offer solutions and support.
- Monitor competitors, market conditions, and product developments.
- Manage client communications and conflict resolution via various channels.

### REQUIREMENTS

- Bachelor's degree in Business Administration, Marketing, or related fields.
- Fresh graduates are encouraged to apply.
- Fluency in English is necessary; proficiency in French is highly advantageous.
- Strong interpersonal and communication skills.
- Ability to work independently with minimal supervision.
- Strong organizational and time-management abilities.
- Willingness to learn and adapt in a fast-paced environment.

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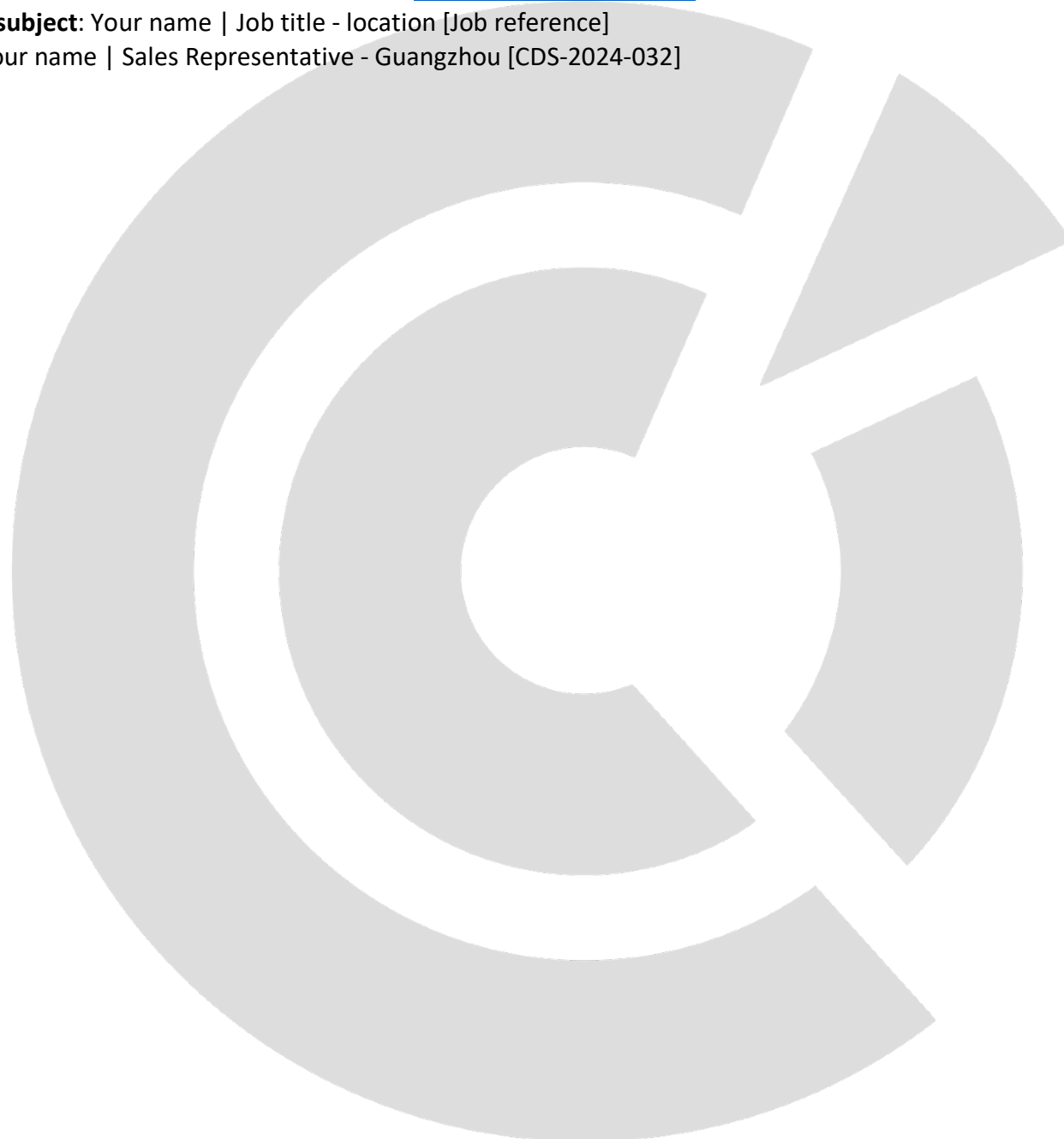
## APPLICATION

Please send your resume and your motivation letter to:

[sc-recruitment@ccifc.org](mailto:sc-recruitment@ccifc.org)

**Mail subject:** Your name | Job title - location [Job reference]

Ex. Your name | Sales Representative - Guangzhou [CDS-2024-032]



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